

GOVERNMENT OF INDIA
MINISTRY OF STEEL

RAJYA SABHA
UNSTARRED QUESTION NO.4620
FOR ANSWER ON 17/05/2012

ADVISOR APPOINTED BY SAIL

4620. SHRI PRASANTA CHATTERJEE:

Will the Minister of STEEL be pleased to state:

- (a) the number of advisers that have been appointed by Steel Authority of India (SAIL) during the years 2008-09, 2009-10, 2010-11 and 2011-12;
- (b) whether these advisers and ex-SAIL employees or consultants are from different discipline; and
- (c) the bio-data of the present advisers along with details of their area of advice, their emoluments plus fringe benefits?

ANSWER

THE MINISTER OF STEEL

(SHRI BENI PRASAD VERMA)

- (a) The number of advisors engaged by SAIL during the period 2008-09 to 2011-12 are as under:

Year	Number of Advisors/ Consultants
2008-2009	24
2009-2010	24
2010-2011	23
2011-2012	30

- (b) SAIL engages advisors as per its organisational requirements, for which ex-employees as well as experts from other fields who have expertise/specialization in the concerned area are engaged.

- (c) Presently, 17 advisors are engaged in SAIL, details of whom are given in the **Annexure**.

ANNEXURE REFERRED TO IN REPLY TO PART (C) OF RAJYA SABHA UNSTARRED QUESTION NO. 4620 TO BE ANSWERED ON 17.05.2012 TABLED BY SHRI PRASANTA CHATTERJEE REGARDING ADVISOR APPOINTED BY SAIL

Sl.	Name (S/Shri)	Brief Bio-data / Area of expertise	Area of Advise	Terms & Conditions
1	S. R. Jain Advisor, SAIL	<ul style="list-style-type: none"> • Ex.-Chairman, SAIL • Expertise in various areas of plants functioning. 	To advise SAIL on various improvements which can be brought in SAIL Plants / Units in the areas of: <ul style="list-style-type: none"> - Reducing cost of production - Optimising use of resources - Improved availability & utilisation of equipments - Capacity utilisation 	<ul style="list-style-type: none"> • Rs. 50,000/- p.m. • During visits to Plants/Units treated as Company's guest & boarding / lodging & transport organized by plants/units.
2	A. Gopalakrishna Railway Co-ordinator for SAIL at Vizag.	<ul style="list-style-type: none"> • Retired Chief Divisional Transportation Inspector of East Coast Railway 	<ul style="list-style-type: none"> ▪ Coordination with East Coast Railway, Waltair Division as well as East Coast Railway Headquarter at Bhubaneswar to ensure timely supply of rakes at Vizag Port for loading of imported coal. ▪ Coordination with port railway to sort out problems of daily indent and supply. ▪ Follow-up movement of loaded rakes/supply and movement of rakes at Paradip Port/ export rakes via Vizag Port. 	<ul style="list-style-type: none"> • Rs. 7,500/- p.m. • Monthly telephone allowance of Rs. 500/- p.m/Conveyance Allowance of Rs. 1500/- p.m. • TA/DA at par with Wagon Chaser of Rail Movement Cell.
3	P.V. Manikandan Consultant (Protocol & Admn.)	<ul style="list-style-type: none"> • Ex.-Manager (P&A), Regional Office-Southern Region (RO-SR) , Chennai 	<ul style="list-style-type: none"> • Consultancy to Sr. Regional Manager, RO, SR, Chennai for jobs related to Protocol, Liaison, Guest House Management, Hospital Coordination and Office Administration. 	<ul style="list-style-type: none"> • Rs. 25,000/- per month
4	D. Kobi Consultant, SAIL	<ul style="list-style-type: none"> • Ex.-ED (Mktg.), CMO • vast experience of marketing discipline in the areas of International Trade Division, Warehousing Division, Home Sales for Long & Flat Products & Products Management Group 	<ul style="list-style-type: none"> ▪ Marketing of Special steel and Value added products/ product development. ▪ Product mix finalisation for future expansion in capacity. ▪ Coordination in segment study. 	<ul style="list-style-type: none"> • Rs. 50,000/- per month • TA/DA at par with executives of the Company in E9 grade • Company leased accommodation/ company accommodation / self lease • Telephone expenses (official) limited to Rs. 2,000/- p.m & Company Car limited to 3000 kms. p.m.

Sl.	Name (S/Shri)	Brief Bio-data / Area of expertise	Area of Advise	Terms & Conditions
5	S. K. Jha Consultant, SAIL	<ul style="list-style-type: none"> • Ex.-AGM (Mktg.), Alloy Steel Plant. • Experience in R&C Lab, BF, Sintering Plant, RMD, SM & HSM of BSL & Modification of stockyards and working procedures in stockyards. 	<ul style="list-style-type: none"> • Assisting SAIL in handling matters before Arbitrators as well as Courts. 	<ul style="list-style-type: none"> • Rs. 30,000 p.m. Consolidated • TA/DA & Telephone expenses as per entitlement in E6 grade.
6	Md. Qaseem Consultant, SAIL	<ul style="list-style-type: none"> • 20 years experience of practice at Lucknow Bench of Allahabad High Court. 	<ul style="list-style-type: none"> • To provide consultancy to SAIL Jagdishpur Unit on matters pertaining to the cases of the Company and other matters coming on day to day basis. 	<ul style="list-style-type: none"> • Rs. 20,000/- p.m. Consolidated
7	Ram K. Iyengar Consultant, SAIL	<ul style="list-style-type: none"> • President and Chief Technical Consultant of Technovation International Inc. in USA which provide innovation based services to manufacturers of high performance materials & products. 	<ul style="list-style-type: none"> • Implementing the various initiatives as per SAIL R&D Master Plan, providing knowledge/information-based inputs, oversight, guiding and training champions, managers and engineers for enhancement of skill, expertise and capabilities in R&D projects for Technology up-gradation/development • Assisting, guiding and providing inputs for the creation of Centre of Excellence/High Impact Projects/Technology Mission Projects. 	<ul style="list-style-type: none"> • Rs. 63.4 lakhs for implementation of 'R&D Master Plan of SAIL'
8	H. K. Jain Consultant, SAIL	<ul style="list-style-type: none"> • Ex.-ED (CET), SAIL • Contribution in alleviating usage of prime quality coking coal & iron ore for iron & steel making and revival of Jagdishpur Steel Plant. 	<ul style="list-style-type: none"> • To work on ITmK3 and Jagdishpur Steel Plant and preparation of Detailed Project Report for the same. 	<ul style="list-style-type: none"> • Rs. 50,000/- per month • TA/DA at par with executives of the Company in E9 grade & Provision of a car for official use.
9	S. K. Jain Consultant, SAIL	<ul style="list-style-type: none"> • Ex.- Director (Personnel), BHEL. • Has experience of business excellence and balance score card methodology 	<ul style="list-style-type: none"> • Provide consultancy in areas related to Balanced Scorecards/Business Excellence/Total Quality Management • Review of Employees Performance Management system, Recruitment manual/systems. 	<ul style="list-style-type: none"> • Rs. 10,000/- per day subject to to ceiling of 12 days. • TA/DA as per entitlement of Functional Directors. • Provision of a car for official use or Rs. 1000/- per day
10	M. K. Garg Insurance Consultant, SAIL	<ul style="list-style-type: none"> • Ex. CMD, United India Insurance Company and experience in all areas of Insurance 	<ul style="list-style-type: none"> • Advice in the areas of Mediclaim Policy and improvements in the implementation of insurance policies. 	<ul style="list-style-type: none"> • Rs. 20,000/- per month

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11	S. Bhattacharya Advisor, SAIL	<ul style="list-style-type: none"> • Ex.-Director (Finance), SAIL • Vast experience of working in the areas of Works and Finance. 	<ul style="list-style-type: none"> • Monitoring the progress of implementation of modernization & expansion project of IISCO Steel Plant by providing strategic interventions and suggestions for ensuring timely completion and stabilization. 	<ul style="list-style-type: none"> • Rs. 10,000/- per day as per actual • Reimbursement of telephone expenses as per actuals • TA/DA at par with the level of Directors in SAIL • Company car facility
12	V. K. Misra Consultant (Coke Ovens), SAIL	<ul style="list-style-type: none"> • Ex.-ED (Internal Audit), SAIL • Vast experience of working in the coke ovens 	<ul style="list-style-type: none"> • Documentation of performance parameters of Coke Oven Batteries of the 5 Integrated Steel plants. • Regular monitoring of the health & maintenance of coke ovens/facilitate transfer of good practices of coke ovens from one plant to another. • Suggest measures for improving various parameters for improving coke quality and coke oven performance. 	<ul style="list-style-type: none"> • Rs. 50,000/- p.m. Consolidated • TA/DA & Company accommodation as per entitlement in E9 grade • Company Car limited to 1500 Kms. p.m. • Reimbursement of telephone expenses as per actuals.
13	A.P.V.N. Sarma Advisor, SAIL	<ul style="list-style-type: none"> • Former Secretary, Ministry of Shipping • Diverse experience in Coal & Shipping 	<ul style="list-style-type: none"> • Participate in the deliberations of the Committees and guide evaluation of various offers received against the EOI floated for the purpose of identifying additional facilities in terms of Ports/ Berths for handling increased volume of imported coking coal. • Participate/provide guidance/advice in the deliberations on matters relating to finalisation of detailed logistic matrix for movement of imported coking Coal 	<ul style="list-style-type: none"> • At par with the honorarium paid to independent Directors of SAIL for attending the meetings for similar advisory activities. • TA/DA as per entitlement of Directors.
14	D. K. Dasgupta Consultant, RSP	<ul style="list-style-type: none"> • GM I/c (Services), RSP • Expertise in the area of Coke Making. 	<ul style="list-style-type: none"> • Overseeing of smooth commissioning of COB-VI and stabilisation thereafter • Repair and rebuilding plan of existing Coke Oven Batteries. 	<ul style="list-style-type: none"> • Rs. 40,000/- p.m. Consolidated • TA/DA & Telephone expenses both as per entitlement of executives in E8 grade.

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15	R. S. Gumbar Consultant, BSP	<ul style="list-style-type: none"> • Ex.-DGM I/c (Projects-Coke), BSP. 	<ul style="list-style-type: none"> • Effective implementation of COB 11 and COB 9 projects at Bhilai Steel Plant. 	<ul style="list-style-type: none"> • Rs.35,000/- p.m.Consolidated • TA/DA & Telephone expenses as per entitlement of executives in E7 grade.
16	N. C. Jha Technical Advisor, SAIL	<ul style="list-style-type: none"> • Former CMD, Coal India Ltd. • Expertise in Mining Technology and knowledge of Coal Basins of the world. 	<ul style="list-style-type: none"> • Expediting development of Tasra and Sitanala Coal blocks/Augmenting production from existing collieries/Identifying potential for strategic partnership with Coal Companies. • Identifying suitable coking and thermal coal blocks for allocation to SAIL and developing strategies for their development. 	<ul style="list-style-type: none"> • Rs. 50,000/- p.m. Consolidated • Reimbursement of telephone expenses as per actuals • TA/DA at par with the level of Directors in SAIL. • Car facility for official use.
17	A. M. Banerjee Consultant, ISP	<ul style="list-style-type: none"> • Ex.-GM (Projects), ISP 	To facilitate SAIL, IISCO Steel Plant for conducting smooth trial run and successful commissioning of Power and Blowing Station and Oxygen Plant packages under expansion Project of ISP.	<ul style="list-style-type: none"> • Rs. 40,000/- p.m. Consolidated • TA/DA & Telephone expenses as per entitlement of E8 grade executives of SAIL
