

MECON Ltd. (Standalone) - MoU 2022-23

Sl. No.	Name of Parameter	Unit	Weightage	Target 2022-23
1	Revenue from Operations	Rs. in Cr.	25	1022
2	CAPEX	Rs. in Cr.	10	17.63
3	Increase in Exports over Previous Year	%	8	26.37
4	EBITDA as a percentage of Revenue	%	10	6.47
5	Return on Net Worth	%	15	29.15
6	Asset Turnover Ratio	%	5	59.57
7	Acceptance/ Rejection of Goods & Services through TReDS Portal	%	5	100
8	Procurement from GeM as % of total procurement	%	2	25
9	Trade Receivables as no. of days of Revenue from Operations	Number of Days	5	90
10	Earning per Share	Rs.	15	34.90
		Total	100	

Lavish Kumar
15.4.22

Notes:

- The targets are based on estimates for the FY 2021-22.
- Vision provided by the administrative Ministry is also considered for Benchmarking. CAPEX targets of CPSEs - As per vision provided by Administrative Ministry/ CPSE.
- EPS parameter for unlisted CPSE.
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on EPS.
- No marks for achievement below 50.00% of Targets.

Lalitha

15.8.22